

Support for Innovation and Research and Development

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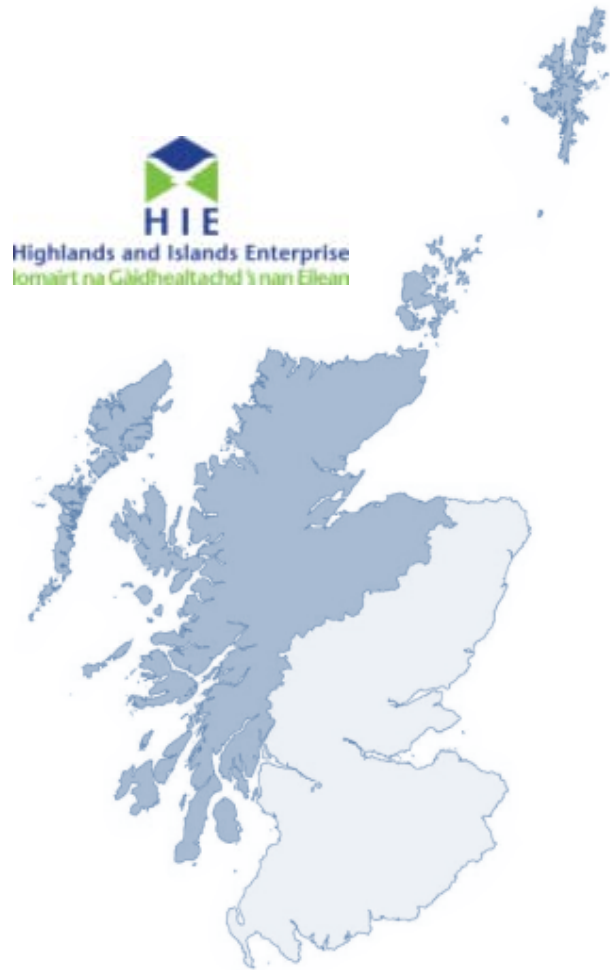
Highlands and Islands Enterprise
Iomairt na Gàidhealtachd 's nan Eilean

Is my company eligible to apply?



- A company site in Scotland that will
- do much of the innovation and/or research and development (R&D) work
 - grow by exploiting the results

Is my company eligible to apply?



A word about



How we can help

Intellectual Assets

We can provide advice to help your company identify, manage and exploit its intellectual assets - not just patents, copyright, registered designs and trade marks but also trade secrets, expertise, sector knowledge and brand identity.

Innovation and Research & Development

Maybe you're looking to develop products or services; or, explore ways to increase efficiency or productivity; or, better organise and manage innovation in your company. We offer an impartial review of your company's planned innovation project.

Digital Transformation

We provide an impartial review of your company's information and communication technologies (ICT), and your digital strategy. We will then help you to identify and plan improvements that will ensure that you have the right technology and online activity to grow.

Workplace Innovation

We work with your company to help it uncover new ways of working to make the best use of all resources – people, processes and relationships.

We can also help your company identify any training needs associated with planned innovations.



How we can help

Production & Business Processes

We can help your company to become more productive, competitive and outward looking through combining business improvement tools such as Lean Thinking with behavioural change.

Sustainability

We help your company improve its practices to increase productivity and environmental performance. We can help with initial project scoping and implementing efficient and sustainable processes; or, highlight available support for more complex projects.

Cooperation/ Collaboration

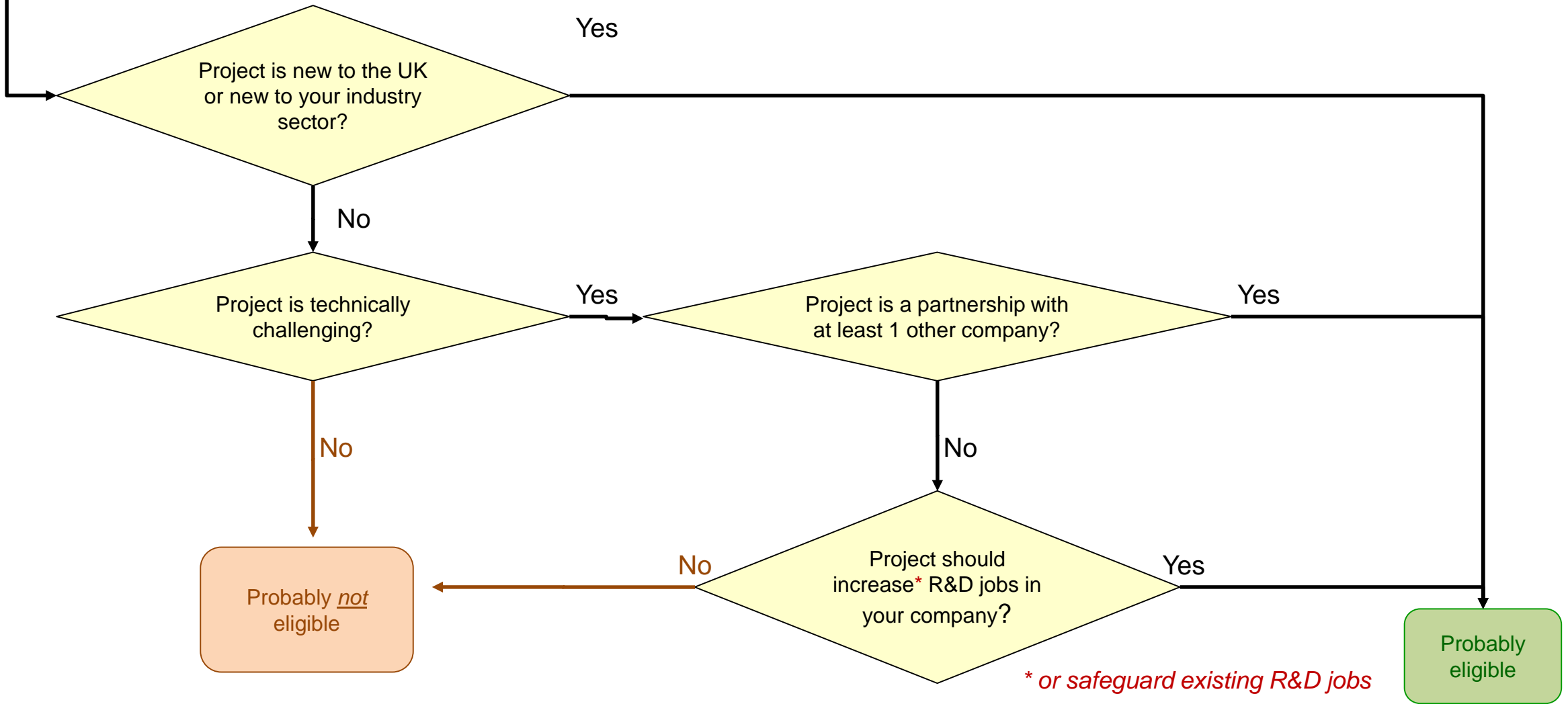
We can help your company find partners for joint ventures or collaborative development projects (we are networked throughout Scotland, the UK, Europe and beyond). We can also help in beginning negotiations and considering a legal structure for a partnership.

- Initial meetings with all **Scottish Enterprise** advisory services are free
- Several of these services can lead to **Scottish Enterprise** paying in full for 2 days of a consultant to more fully explore the potential of your innovation proposal
- These services will discuss your next steps and recommend **Scottish Enterprise** or other organisations' grants that may be appropriate

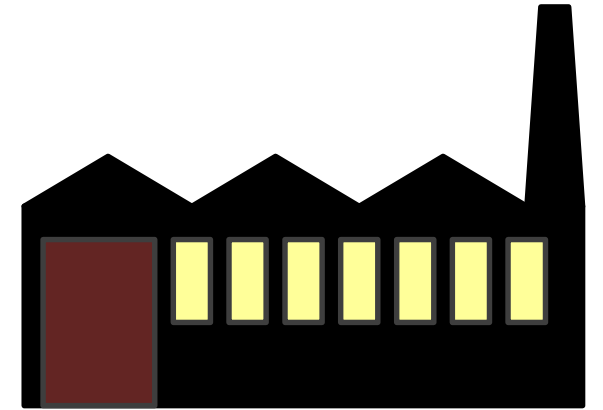
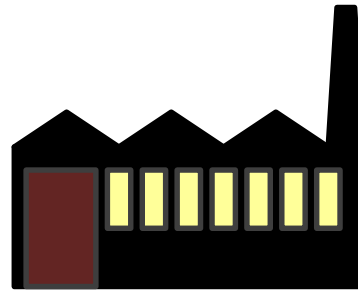
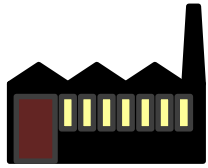


Is my project eligible for support?

Start



Potential support is limited by company size



Small

< 50 employees and...

max Turnover = €10m or
max Balance Sheet = €10m

Medium

< 250 employees and

max Turnover = €50m or
max Balance Sheet = €43m

Large

Does not meet criteria
for Small or Medium

- Limits apply to an individual company
- A company that is part of a group may need to include the group's **employee** and **turnover/balance sheet** data

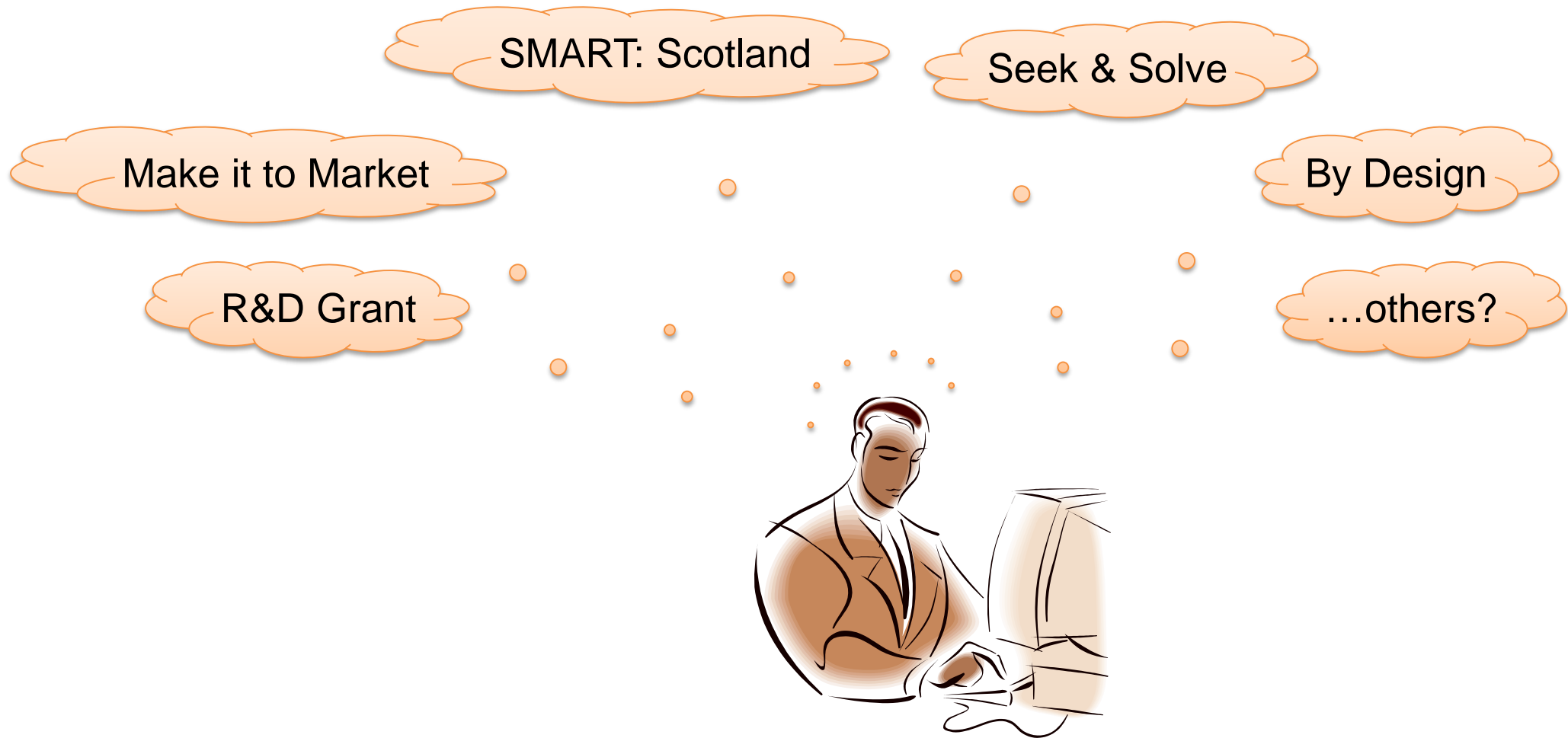
What support might my company receive?

	Feasibility project		R&D project	
Company size	%support rate	£max award	%support rate	£max award
Small	up to 70%	£100k	35%†	<i>Only limited by:</i> the actual need of the applicant; and, SE's management of its R&D and Innovation budget
Medium	up to 60%	£100k	35%†	
Large	up to 50%	£50k	25%†	

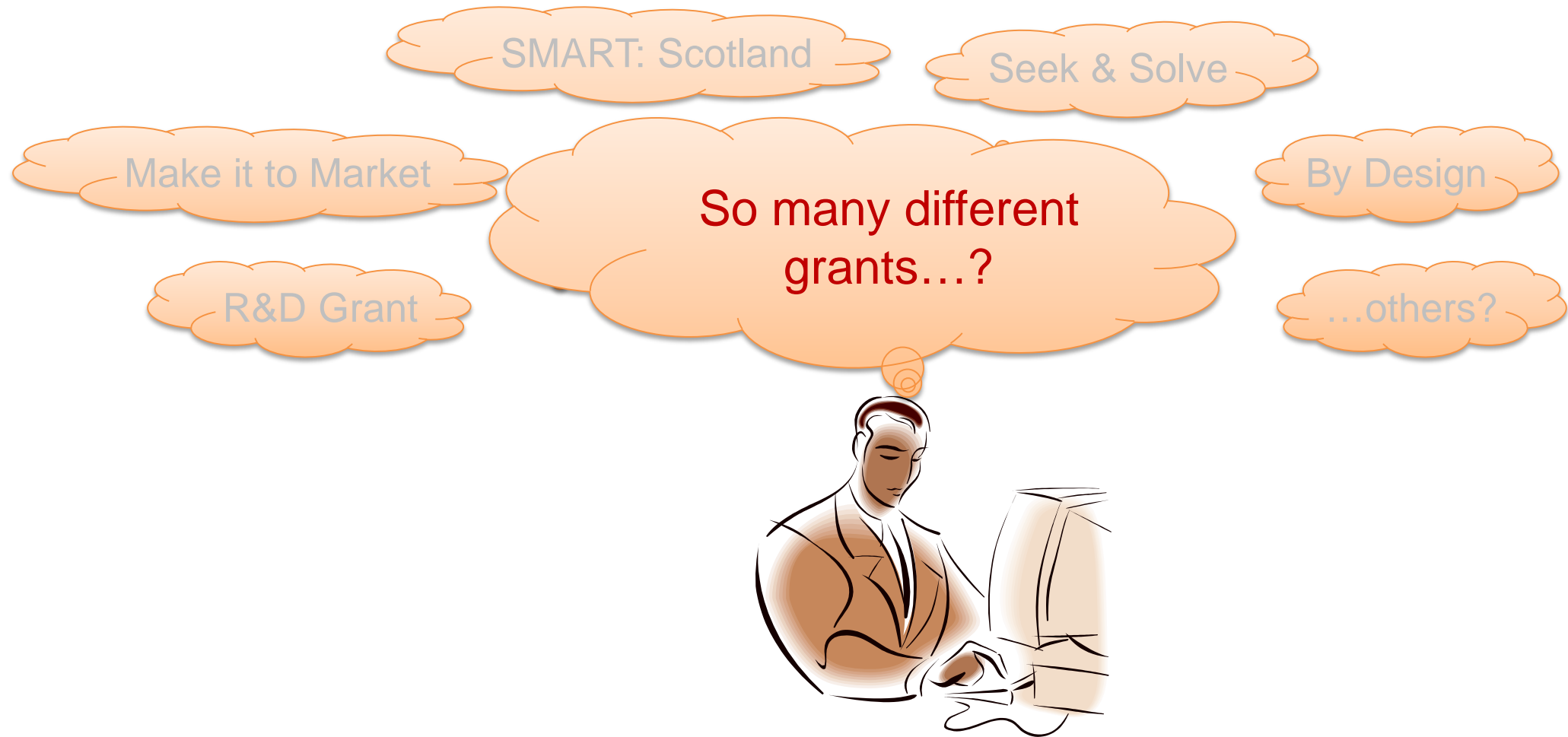
† up to an additional 15% may be available if the project:
 - includes more Research than experimental Development; and/or,
 - involves R&D collaboration with another company

- Certain costs are considered to be ineligible for support
 - the percentage support rate only applies to the eligible costs in your project
- The actual rate and amount of an award, if any, is at the discretion of SE

Support for Innovation R&D



Support for Innovation R&D



Support for Innovation & R&D

Innovation Support Service



The Innovation Support Service

- Are you planning an innovation or R&D project?
- Yes - then **Scottish Enterprise** offers a free, impartial, advisory service that will review your business case and plans and provide you with guidance
- To benefit fully from the **Innovation Support Service** you should:
 - Be a formed company (registration number required)
 - Have conducted a basic market research
 - Have a project plan and/or a business plan
 - Be able to finance a significant part of the project costs

[For further information about the Innovation Support Service click here](http://www.scottish-enterprise.com/iss)

[\(<http://www.scottish-enterprise.com/iss>\)](http://www.scottish-enterprise.com/iss)

or call the **Scottish Enterprise** network helpline **0300 013 3385**

*(mention the **Innovation Support Service** when you make your enquiry)*



Further Information

- Make it to Market
<http://www.scottish-enterprise.com/services/do-business-outside-scotland/make-it-to-market-grant>
- By Design
<http://www.scottish-enterprise.com/services/develop-new-products-and-services/innovation-by-design>
- SMART: Scotland
<http://www.scottish-enterprise.com/services/develop-new-products-and-services/smart-scotland>
- R&D Grant
<http://www.scottish-enterprise.com/services/develop-new-products-and-services/rd-grant>
- Seek & Solve
<http://www.scottish-enterprise.com/services/develop-new-products-and-services/seek-and-solve>
- ...others?
<http://www.scottish-enterprise.com/services/develop-new-products-and-services/>

- Highlands & Islands Enterprise
<http://www.hie.co.uk/business-support/innovation-r-d/default.html>
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