## T H O M A S C O P E R

#### **UNDERSTANDING WRECK-REMOVAL CONTRACTS**

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## BIMCO Wreck Removal Forms in Use

#### WRECKFIXED 2010

BIMCO INTERNATION	VION (FIXED PRICE - "NO CURE, NO PAY
I. Place and Date of Agresment	PART
Contractor Place of Basiness (Cl. 1)	3. Company/Place of Business (Cl. 1)
1. Vessel Specifications (Cl. 1, 2, 1)	
Name	(i) Fag
iii) IMO Number	(v) Place of Registry
(v) Longth/Bourn/Depth	(vi) Maximum Draft
yi) GTMDDWT	(vii) Details and Nature of Carpo
(x) P&I Cub/insurer (C., 15(b))	(x) Any other Vessel details relevant to this Agreement
5. Condition of Vesite! (Cl. 2, 4)	6( Position of Vessel and Condition of Worksite (22.1, 2, 4)
Neuro of services:     Compliance with orders of competent authorities (state party to obtain continuation).     Deservation (CL 4, 1992).	10. Payment Details (Cl. S(ci))
Fixed Price (in figures and words)	(i) Carrency (ii) Bank
2902	(II) Address
(Z)	(iv) Account Number
~	(v) Account Name
<ol> <li>Time of Peyment and Interest (state period within which sums must be received by the Contractor and rate of interest per month (GL Stell)</li> </ol>	12. Cancellation Fen (GL.7(a.)
<ol> <li>Arbitration and Mediation (state Cl., 17(a), 17(b) or 17(b) of CL. 17 as agreed; if 17(b) agreed, also state place of arbitration) (Cl. 17)</li> </ol>	

#### WRECKSTAGE 2010

BIMCO	INTERNATIONAL SALVAGE UNION	RECKSTAGE 20 INTERNATIONAL WRECK REN AND MARINE SERVICES AGREE (LUMP SUM – STAGE PAYM
		P/
Place and Date of Agreement		
2. Contractor/Place of Business (Ci. 1)	3. Company/Place of	Business (CL_1)
4. Vessel Specifications (Cl. 1, 2, 4)		
(i) Name	(ii) Flag	
(iii) IMO Number	(iv) Place of Registry	
(v) Length/Beam/Depth	(vi) Maximum Draft	^(/
(vii) GT/NT/DWT	(viii) Dotails and Natur	o at Cargo
(ix) P&I Club/insurer (Cl. 20(b))	(x) Any other Vessel d	etails relevant to this Agreement
5. Condition of Vessel (Cl. 2, 4)	6. Position of Vessel's	nd Condition of Worksite (Ct. 1, 2, 5)
7. Nature of Services: (ii) Nature of services: (iii) Compliance with redors of competent author to obtain confirmation):  9. Payments (CL 4, Btb.), 15(b), 15(b).	(8)	d/or Disposal of Vessel (CL 9/e), (No), 9/e
() Lump Sum (in figures and words)	(ii) Amount due and pa	yubbs on signing this Agreement syable on
(IV) Amount due and psyabliscon	(v) Amount due and pa	yable on
(vi) Amount due and payable on	(vii) Amount due and p	ayable on
,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		
10. Payment Details (Gl. 10(d))		
10. Payment Details ( <u>CL.10(0</u> ))	(ii) Address	
10. Payment Details (CL 10(d)) () Corrency	(ii) Address (v) Account Name	

#### WRECKHIRE 2010

PART  3. Company/Photo of Business (C. 1)
Campany/Place of Business (2.1)
Company/Place of Business (2.1)
Si) Flog
(iv) Place of Registry
(H) Maximum Draft
(viii) Deltals and Natice of Cargo
(x) Any other Vessel details relevant to this Agreement
6. Position of Vesksal and Condition of Worksite (CL. 1, 2, 4)
b
Bonus payment/Neduced hire (Cl. 11, 12)     Amount of Bonus (state either total amount or percentage of the total psychiat under Agreement)
<ul> <li>Full bonus (state applicable date or commencement date/event and subsequent period in days for full bonus)</li> </ul>
<ul> <li>(ii) Pro rata borus-instituces hire (state applicable date or commencement paterseent and subsequent period in days for pro- rata borus after which soluted hire to apply)</li> </ul>
(i) Daily Working Rate for Personnel (C:10(a))
(V) Daily Standby Rate for Personnel (C_7)
Text Preyment of the appropriate Victors, Nation of Hire is to be made in advance every (John France of Rept)  (b) Commendant from:  (c) and confinding until:  (d) with a minimum payment of hire in any event (attorn number of days free)

This decorrection companies generated 9700% IREC 2010 for crossed by particular SEACCO. Any secretarism decision the form must be decry visible, in the decision the form must be decry visible, in the decision must be form to be designed as the model of the property and decision the form puts of the property and decision t

Other Contract Forms are available (e.g. Supplytime, LOF)

## **Payment**

WRECKFIXED 2010	WRECKSTAGE 2010	WRECKHIRE 2010
Lump Sum (Cl. 9)	Lump Sum (Cl. 10)	Daily hire of Personnel, Craft and Equipment at agreed rates (Cl. 10 and
		Box 11)



## **Payment Method**

WRECKFIXED 2010	WRECKSTAGE 2010	WRECKHIRE 2010
Payable on completion (Cl. 9)	Payable in agreed instalments (Cl. 10 and Box 9) throughout the job	Box 11(vi): Payment of hire in advance at agreed intervals with an agreed minimum payment

- What is completion?
- How are instalments triggered under WRECKSTAGE (Box 9)?



#### Risk of Non-Completion

WRECKFIXED 2010	WRECKSTAGE 2010	WRECKHIRE 2010
Borne by Contractor	Shared: Sums paid are not refundable but future instalments are not payable until the next payment stage is reached	Borne by the "Company" (i.e. the shipowner)

- Contrast with LOF "No Cure-No Pay" (but with SCOPIC, if invoked)
- Note that the Company is not entitled to a performance bond

## **Incentive Bonus**

WRECKFIXED 2010	WRECKSTAGE 2010	WRECKHIRE 2010
None	None	Yes – Cl. 11, Box 10 100% bonus if wreck removed by a specified event or date; if wreck is removed before a 2 <sup>nd</sup> date the bonus is reduced pro rata
<ul> <li>Matter for negotiation</li> </ul>		FIFA

#### The Services

WRECKFIXED 2010	WRECKSTAGE 2010	WRECKHIRE 2010
CI. 2 and Annex I (Personnel, Craft and Equipment) and Annex II (Method of Work and Time Schedule)	CI. 2 and Annex I (Personnel, Craft and Equipment) and Annex II (Method of Work and Time Schedule)	Cl. 2 and Annexes I and II

- Important to carefully define the services and timetable to ensure clarity of obligations (especially in relation to changes of method of work and/or Personnel, Craft and Equipment) and timings (especially in relation to delays)
- "Vessel" includes cargo and bunkers
- Contractor only obliged to exercise "due care" in rendering the services (not "best endeavours")





### Change in the Method of Work, Personnel, Craft and Equipment

WRECKFIXED 2010	WRECKSTAGE 2010	WRECKHIRE 2010
Cl. 4 – Mechanism for price, variation, ultimately expert evaluation / arbitration	As for WRECKFIXED, Cl. 4	As for WRECKFIXED, Cl. 4

Expert Evaluation to resolve disputes



#### **Extra Costs**

WRECKFIXED 2010	WRECKSTAGE 2010	WRECKHIRE 2010
Cl. 10 – Contractor pays extra costs	Cl. 11 – Extra costs, paid as agreed (see Box 12)	Cl. 13 – The Company (Shipowner) pays extra costs

 Extra costs relate to the port expenses, tugs, agency etc, customs duties, taxes and other government levies, loss/damage to the Contractors' equipment etc and

materials, stores consumed during the job



### Security

WRECKFIXED 2010	WRECKSTAGE 2010	WRECKHIRE 2010
Cl. 11 – Company provides security on signing Agreement in agreed amount. Further security should be given after signing as reasonably required by Contractor	CI. 12 – As for WRECKFIXED	CI. 15 – As for WRECKFIXED

- Club LOUs are accepted as security by all International Group Contractors
- Important to recover LOUs at the completion of the services

#### Delivery/Disposal of the Wreck

WRECKFIXED 2010	WRECKSTAGE 2010	WRECKHIRE 2010
Cl. 8 - The Company is obliged to accept the wreck (including cargo) at the agreed Place of Delivery or Disposal failing which the Contractor has extensive rights to dispose of it and apply the proceeds of sale in reduction of sums owed by the Company	Cl. 9 – As for WRECKFIXED	Cl. 8 – Substantially the same as WRECKFIXED

- Problems of exporting waste: Basel Convention on the Control of Transboundary Movements of Hazardous Waste and their Disposal and OECD Decision C(92) 39/FINAL are both given effect in Europe by EC Council Regulation 259/93 and in UK by The Transfrontier Shipment of Waste Regs 2007;
- 9 EC Directives govern waste management facilities and the operation of scrapping vessels in the EU;
- Hong Kong Convention on Recycling Ships 2009 has not entered into force but Regulation (EU) No. 1257/2013 of the European Parliament and of the E. Council dd 20.11.13 (amending Reg No. 1013/2006 and Directive 2009/16/EC) aim to bring its provisions into force in Europe
- European Directive on the Prevention and Reduction of Environmental Pollution by Asbestos 87/217/EEC
- Dumping Conventions and OSPAR prevent the dumping of waste offshore;
- Customs Duties may be payable if the ship, cargo or bunkers are "imported". Also duty may be payable on Contractors' equipment imported to carry out the operation;
- Maritime Coastguard Agency have to check any ship leaving UK waters is seaworthy



#### Liabilities

WRECKFIXED 2010	WRECKSTAGE 2010	WRECKHIRE 2010
Cl 12 Knock for knock	Cl. 13 - Knock for knock	Cl. 16 - Knock for knock

- Smit v Mobius [2001] English Courts enforce knock for knock provisions
- 'A Turtle' [2008] tug almost ran out of fuel while towing a rig from Brazil to Singapore so released its tow which was lost but the resulting US\$20m claim was defeated by the knock for knock clause
- P and I Clubs approve knock-for-knock contracts for poolable cover provided they are balanced and that the member does not waive his right to limit
- Limitation: Limitation of liability for Maritime Claims 1976, Art 2
   Has wreck removal been carved out of the limitation regime in force where the wreck is located?



#### Insurance

WRECKFIXED 2010	WRECKSTAGE 2010	WRECKHIRE 2010
Cl. 19 – (a) Contractor warrants it will maintain full P&I cover for salvor's liabilities; (b) The Company warrants that it will maintain full cover against P&I risks for the vessel (including cargo) throughout the period of this Agreement	Cl. 20 – As for WRECKFIXED	Cl. 23 – As for WRECKFIXED

- The cesser clause in Club Rules terminates cover once Notice of Abandonment has been accepted by H and M insurers but the Rules also provide an Indemnity for wreck removal expenses
- Problem of insuring after refloating (e.g. during a tow to a scrap port or repair yard)
- Port authorities often insist on a casualty being covered for P&I risks (especially pollution and wreck removal) as a condition of entry
- Insurance can create a "catch 22" situation frustrating the operation



## **Pollution**

WRECKFIXED 2010	WRECKSTAGE 2010	WRECKHIRE 2010
Cl. 20 – The Contractor warrants he will "exercise due care to prevent and minimise damage to the environment."  Knock for knock on liability (i.e. Company pays for pollution from the vessel or cargo, (unless caused by the Contractor's negligence) and the Contractor pays for pollution from the Contractor's craft	Cl. 21 – As for WRECKFIXED	Cl. 24 – As for WRECKFIXED

## **Expert Evaluation**

WRECKFIXED 2010	WRECKSTAGE 2010	WRECKHIRE 2010
Cl. 16 – Provision is made for an expert to resolve differences concerning alterations to costs or rates under the Change in Method of Work and/or Personnel, Craft and Equipment clause	CI. 17 – As for WRECKFIXED save that the role of Expert Evaluation is extended to Delay Working Rate too	CI. 20 – As for WRECKSTAGE

### Arbitration/Mediation

WRECKFIXED 2010	WRECKSTAGE 2010	WRECKHIRE 2010
Cl. 17 – London Arbitration before a sole arbitrator from the LOF Panel with a right of appeal to the LOF Appeal Arbitrator (An option is available for New York arbitration). Mediation provisions are included	CI. 18 – As for WRECKFIXED	Cl. 21 – As for WRECKFIXED

## Law

WRECKFIXED 2010	WRECKSTAGE 2010	WRECKHIRE 2010
CI. 17 – English law (with option for US law or any other law agreed by the parties)	Cl. 18 – As for WRECKFIXED	Cl. 21 – As for WRECKFIXED



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