





Challenging the Norm CRAIG NICOL BUSINESS DEVELOPMENT MANAGER VEOLIA PETERSON





DELIVERING CREATIVE UK EPRD

Challenging the Norm

Decom North Sea Conference 25th May 2







Format



- Company Introductions
- Current EPRD business products
- Challenging the Norm
- Questions

.....................

Partners Facts



Revenue 2015: £25 billion



Services and Revenue (%): Water (5%), **Recycling & Waste** Management (87%) Energy (8%)



Geographic **Presence:** 55 Countries

No. of employees: ii 200,000

PETERSON 🌅

Revenue 2015: £900 million



Services and Revenue (%): Renewables (15%) Oil and Gas (80%) Nuclear (5%)



Geographic **Presence:** 20 Countries

ii No. of employees: 3,500



Revenue 2015: £375 million

Services and C C Revenue (%): Oil & Gas (70%) Renewables (15%) Water (10%) Nuclear (5%)



Geographic **Presence:** 4 Regions

iti No. of employees: 3,000

Operating in 55 Countries



 \bigcirc

Positive Partnership

"Veolia-Peterson-Global deliver's cost effective, low risk removal strategies which adds value to all stakeholders.

Our hybrid piece small-reverse install model offers a flexible, reliable option to the market for removal of all offshore infrastructure.

Using our in-house capabilities we dispose over 98% of infrastructure recovered by re-use, re-sale and/or energy efficient recycling techniques."

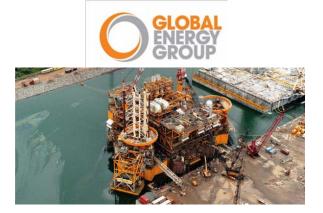
Craig Nicol – VPG EPRD – Head of Development



Tri-party Solution



- ✓ Existing Successful Partnership (80,000mT)
- ✓ Multiple North Sea Reception Facilities
- ✓ Market leading Waste Management
- ✓ Onshore & Offshore Logistics
- ✓ UK Local Content



- ✓ O&G Fabrication and Maintenance Experience
- ✓ Offshore Experience
- ✓ In-house Multi-skilled Engineering & Survey
- ✓ UK Local Content

Delivering creative UK EPRD

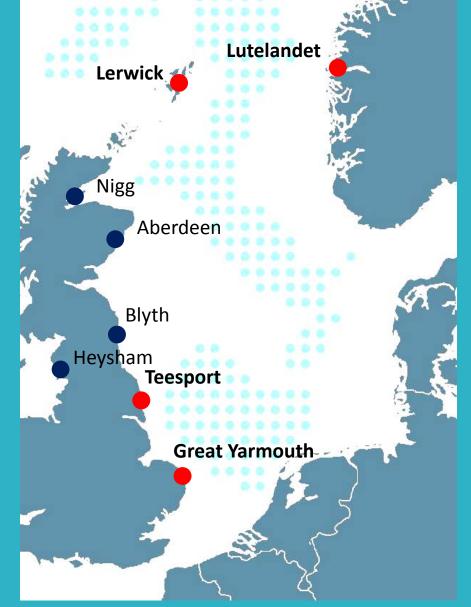
North Sea Presence

"Veolia-Peterson-Global offer a true UK EPRD model where we take the lead contractor role. We collaborate with removal contractors to evaluate and devise the most optimal removal strategy to best meet the clients requirements and minimise risk"

Daniel McAteer – CBDO – Global Energy Group



Other Sites



Challenging the Norm

Engineering

H

Concept Study Scopes

- Plant & Asset
 Verification
- Lifting Point & Integrity
- Temporary Utilities
 Design

Prepare

- Module Preparation
- Hazardous Material Management
- Asbestos Management
- Pipework & System cleaning
- Vent & Drains Installation
- Lift point repair / construction
- Module De-weighting
- Utilities Construction
- NAV aids Installation
- Offshore Logistics

Removal

- Xtree/Wellhead Removal
- Conductor Removal
- Topside & Jacket Removal using Piece Small Hybrid Solutions
- Subsea Infrastructure Removal
- Marine Growth
 Management

Disposal

- Onshore Asset Receipt, recycle & Disposal
- Project Waste
 Management
- Onshore Logistics

Challenging the Norm

'VPG will engage the preferred Marine Contractor within their lump sum price to ensure best value for the client'



- Xtree/Wellhead Removal
- Conductor Removal
- Topside & Jacket Removal using Piece Small Hybrid Solutions
- Subsea Infrastructure Removal
- Marine Growth Management

$\begin{array}{c} 0 \\ 0 \\ 0 \\ 0 \\ 0 \\ 0 \\ 0 \\ 0 \\ 0 \\ 0 $	
0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	
0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	
$0 \ 0 \ 0 \ 0 \ 0 \ 0 \ 0 \ 0 \ 0 \ 0 \$	
0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0
0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	
0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	
$0 \ 0 \ 0 \ 0 \ 0 \ 0 \ 0 \ 0 \ 0 \ 0 \$	
0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	

EPRD Services

Engineering

- Concept Study Scopes
- Plant & Asset Verification
- Lifting Point & Integrity
- Temporary Utilities Design

Preparation

• Module Preparation

- Hazardous Material Management
- Asbestos Management
- Pipework & System cleaning
- Vent & Drains Installation
- Lift point repair / construction
- Module De-weighting
- Utilities Construction
- NAV aids Installation
- Offshore Logistics

Removal

X-tree/Wellhead Removal

- Conductor Removal
- Topside & Jacket Removal using Piece Small Hybrid Solutions
- Subsea Infrastructure Removal
- Marine Growth Management

Onshore Asset Receipt,

Disposal

- recycle & Disposal
- Project Waste
- Management
- Onshore Logistics





Heavy Lifting Contractor

Delivering creative UK EPRD

EPRD Services

Engineering

Concept Study Scopes

- Plant & Asset Verification
- Lifting Point & Integrity
- Temporary Utilities Design

Preparation

Module Preparation Hazardous Material Management Asbestos Management Pipework & System cleaning Vent & Drains Installation Lift point repair / construction

- Module De-weighting
- **Utilities Construction**
- NAV aids Installation
- Offshore Logistics

Removal

X-tree/Wellhead Removal

- Conductor Removal
- Topside & Jacket Removal
 - using Piece Small Hybrid
- Solutions
- Subsea Infrastructure Removal
- Marine Growth Management

Onshore Asset Receipt, recycle & Disposal

Disposal

- Project Waste
- Management
- **Onshore Logistics**



EPRD Services

Engineering

Concept Study Scopes

- Plant & Asset Verification
- Lifting Point & Integrity
- Temporary Utilities Design

Preparation

• Module Preparation

- Hazardous Material Management
- Asbestos Management
- Pipework & System cleaning
- Vent & Drains Installation
- Lift point repair / construction
- Module De-weighting
- Utilities Construction
- NAV aids Installation
- Offshore Logistics

Removal

• X-tree/Wellhead Removal

- Conductor Removal
- Topside & Jacket Removal
 - using Piece Small Hybrid
- Solutions
- Subsea Infrastructure Removal
- Marine Growth Management

Onshore Asset Receipt,

Disposal

- recycle & Disposal
- Project Waste
- Management
- Onshore Logistics



Delivering creative UK EPRD

Case Study: TCP02 Onshore Disposal

Client: Total / Aker Solutions

Description of work: Loading, decontamination, demolition and disposal of TCP MSF.

Contract Value: £6,500,000

Dates: 2006 to 2008

Methodology:

- Engineering and management of load-in of the module support frame weighing 8,730te.
- Purpose built pad and blocks.
- Decontamination and demolition of the unit.
- Largest commercially available hydraulic shear, used in demolition.
- Resulting scrap was loaded out direct to scrap recycling facilities.







Case Study: Shell Indefatigable Disposal

Client: Shell

Scope of Work: Barge Preparation, Manoeuvring, Load-in of 16 structures from 8 barges. Decontamination, demolition and disposal at VP's Newcastle facility (No longer operational).

Contract Value: £8,000,000

Dates: 2010 to 2011



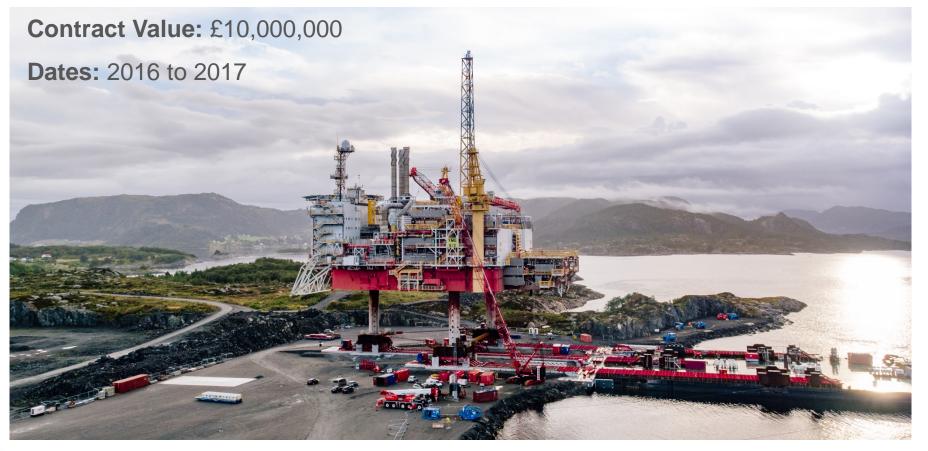




Case Study: Repsol YME Disposal

Client: SBM

Scope of Work: Load-in of single lifted structure (14,000mT), decontamination, demolition and disposal at VP's Norway base.



Case Study: Shell Brent Delta

Contracted to: Wood Group

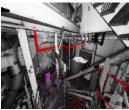
Scope of Work: Offshore and onshore welding management, extensive structural welding capability has enabled our business to proudly support the flagship Brent Delta Decommissioning programme on behalf our clients Wood Group PSN and Shell with Under deck, Cellar deck, Gas Modules and Sea Fastenings weld strengthening work.

Contracted to: Wood Group

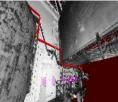
Scope of Work: Installation of new P&A degasser, diesel storage facility & solar generation pipe work on Shell's Brent Delta platform.











Case Study: NW Rankin B

Contracted to: Woodside Energy Australia

Scope of Work: GEG subsidiary Vertech contracted to manage difficult to access integrity scopes as well as a major Derrick Destruct project using alternative access methods (Rope Access, Web-Deck and Tension Netting Solutions).

Using the efficiency of Rope and Alternative Access Methods to de-construct the Derrick of Woodside's North Rankin B Platform in Australia. The first time a derrick has been deconstructed using this method, saving two thirds of the traditional cost and schedule



