

# Anchoring the supply chain

Opportunity North East & Scottish Enterprise SME Decommissioning Programme

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# MAXIMISE



OPPORTUNITY NORTH EAST

Oil, Gas & Energy

- Anchor the regional supply chain through internationalisation, decommissioning, diversification and energy transition
- Develop the city region as a global centre of excellence for learning and training
- Accelerate digital transformation within the supply chain

## SME Decommissioning Programme

- Three-year, **co-funded partnership** between ONE and SE, sponsored by operators
- Provide SMEs with understanding of **project-specific issues and opportunities** in decommissioning
- Facilitate SME **access to operators**
- Provide one-to-one support to SMEs to **build capacity** and enable them to pursue future decommissioning work
- Provide operators with **access to solution providers** via motivated, informed and capable supply chain SMEs

# SME Decommissioning Programme

## Opportunity theme identification (ONE)

Operator engagement  
 Common/project-specific themes and scopes of work  
 Decom opportunities defined and sponsors secured

## Opportunities and support (ONE/SE)

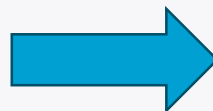
Opportunities launched and SMEs engaged  
 Support SMEs with insights to specific market opportunities and operator needs  
 Review and refine SME responses  
 SMEs present to operator sponsors  
 One-to-one/bespoke support

## Commercial (Company)

Better awareness of opportunities and solutions  
 Dialogue with operators  
 Visibility of future work  
 Commercial strategies



Programme preparation



Programme delivery



## Decommissioning Opportunities

- **Seabed Debris Clearance**
  - ConocoPhillips and Shell
  - 11 submissions, SMEs pitched to operators, business support
- **Pipeline Bundle Decommissioning**
  - Spirit Energy and Fairfield Energy
  - 17 submissions, operator pitch in mid-October

### • **Cleaning and Flushing**

- Shell
- Solutions for topside and subsea field systems to enable safe follow-on activities
- Opens **12 September 2018**
- 5 November 2018 deadline
- 24 January 2019 operator pitch

[www.opportunitynortheast.com/smedecomprogramme](http://www.opportunitynortheast.com/smedecomprogramme)

- Platform cranes and lifting solutions
- Platform deck space
- Drill cutting piles sampling
- Underdeck conductor removal
- Obsolescence of equipment

## Look ahead and get in touch



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