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**INTERIM MANAGING DIRECTOR**  
**Decom North Sea**

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**DECOM SOCIAL – ACTIVITY UPDATE**  
**MAY 2020**



# WEBINAR HOUSEKEEPING



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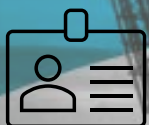
Mute your microphone during presentation, unmute during Q&A session if required



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You will get a recording after the webinar



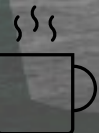
Presenters contact will be shared at the end



Use the public chat function for networking or to ask any questions during/after presentation



Tell us how we did emailing [events@decomnorthsea.com](mailto:events@decomnorthsea.com)



Enjoy the Webinar!

# AGENDA

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- **Waste Management Guidelines - update from Martin Bjeergaard (D3 Consulting)**
- **Recent and ongoing activities;**
- **Sector support**
  - **Active dialogue and liaison with OGA and ScotEnt on practical sector support including submissions to Gov't on short-term activity stimulation (around well P&A and subsea)**
  - **Engaging & feeding funding information & opportunities through to members**
  - **Feeding back practical member concerns to authorities and**
- **Communications**
  - **Increased comms frequency and content**
  - **Webinars**
    - **x2 market intel completed, more coming**
    - **x1 masterclass, more coming**
    - **x1 special (ESA), more coming**
    - **Full programme (>17) running through to July - check website & emails**
  - **New webinars in planning – input required on topics; participants welcome (see slide)**

## *Less narrative – More templates and checklists*

- ✓ **Regulatory Requirements** – CHECKLIST on what Operators are legally bound to do
- ✓ **Contractual Requirements** – ONE PAGER on how Materials Inventory can be considered be “relied upon information” and impact on risk allocation and contractor pricings
- ✓ **Materials Inventory template** – TEMPLATE for a common template across UKCS
- ✓ **Materials Inventories** - DIAGRAM explaining the steps needed to gain the correct information for each stage of a Materials Inventory
- ✓ **Compliant Materials Inventory?** – CHECKLIST to assess whether a Materials Inventory is compliant and robust
- ✓ **TransFrontier Shipment** – CHECKLIST to ensure required materials & waste information held to complete TfS process
- ✓ **Active Waste Management Plans (AWMP)** – ONE PAGER on the uses and values of AWMPs

# MEMBER WEBINAR TOPICS

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P&A/Wells

Removal – case studies, methods

Waste Management and Disposal / Re-Use

Contracting Models / Collaboration

Late Life Decision Making

Other industries – wind, nuclear, renewables

Technology focus – members speaking about new technology development, how to get their technology proven, funding, etc?

Funding Opportunities

Global Decommissioning – opportunities and challenges

An Operators Perspective

Skills and Competency

Plan is to have more detailed and interactive discussions with expert participation.

DNS will provide the forum and work to bring key parties to the table (regulators, operators, organisations etc.)

To work in concert with the DLG, members interests and market demands



# MEMBERS VALUE

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Delivering enhanced value to members:

Even with the practical constraints we all face we are working to deliver new and different opportunities

We don't however have a monopoly on good ideas and whilst we continue to listen, we are keen to hear more.

In the past month we have:

- Connected members with live business & revenue opportunities worth £m's to the service/supply sector
  - Connecting directly with prospective customers
  - Opening new funding channels
- Delivered more market intelligence
- Provided increased member support with information and services
- Raised key supply chain issues with OGA and Government
- Connected with multiple UK and international agencies to explore additional opportunities
- Created new member benefits to target prospective clients
- Started planning on some new and innovative events (more details to follow next time)
- Redefined the sector, DNS positioning and re-engaged with key 'partners' and peers

**Need input on priorities for the next quarter.....**

# “CONNECTING CAPABILITY WITH OPPORTUNITY”

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Delivering tangible value to members:

- **Supported access to new market opportunities;**
  - Within the sector
  - In associated sectors
  - Internationally
- **Member-only access to unique market intelligence, data & information and analysts**
  - Build your understanding, target opportunities, position your business
- **Networking, direct contact and facilitated introductions with prospective clients**
- **Member-only webinars and forums on relevant sector subjects**
  - Practical, informative and interactive
- **Free and/or heavily discounted access to specialist conferences and events**
- **Targeted and innovative marketing opportunities**
  - Sponsorship of events, webinars and activities
  - Free advertising opportunities to DNS's wider network

On average, DNS delivers value that is greater than >3x your subscription cost

# “CONNECTING CAPABILITY WITH OPPORTUNITY”

Decom North Sea is a multi-region, not-for-profit membership organisation centred on the late-life & decommissioning sector and focused on connecting your capability with business opportunities



## Connecting

Through our directory and facilitation services you can connect your capability with business opportunities in the UK and internationally



## Networking

Through our networking services you can interact effectively at a wide range of physical and online events from workshops and webinars to technical forums and high profile sector conferences



## Knowledge Sharing

Through our online members portal, technical forums and events you have the ability to access and share knowledge through the members community



## Market Intelligence

Access market information, data and perspectives from official sources and key analysts to spot business opportunities



## Information & Updates

Keep updated with member's only online access to the Members Portal with unique resources, sector information and shared knowledge & experience



## Recognition & Awards

Raise your profile and be recognised by your peers for contribution and achievement through the internationally recognised Decom Awards



## Influence & Advocacy

Through our accessibility to governmental organisations, regulators, technology institutes, sector academia and other trade associations you have the opportunity to influence and inform the direction of the sector



## Global Connections

Through our accessibility to governmental organisations, partner relationships and contacts in key international markets you can



## Facilitated introductions

Connecting you with key individuals to across the membership to advance business development and collaboration opportunities



## Opportunity development

Access to supporting initiatives and activities to open new opportunities through sector development, connections to associated markets or new geographies



## Lessons learnt & Specialist Contact

Access to key lessons learnt and direct contact with global specialists or participation in specialist forums tackling sector challenges



## Guidelines & Standards

Input into the development of new guidelines and standards for the sector to advance safety, environmental protection and facilitate innovation in practices and processes



# UPCOMING

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More webinars...

More market intelligence...

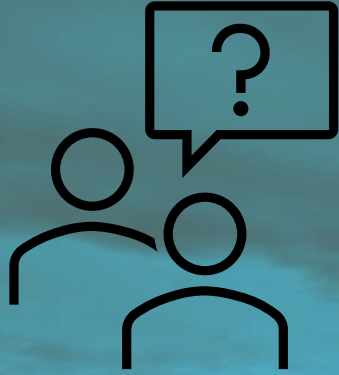
Decom Awards – details to follow

New events – details to follow

New opportunities...

Help us with the priorities....

# Questions & Answers



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